

Case studies

Individual and management team coaching of the subsidiary of a large industrial group

Situation: the industrial group was in difficulty, forced back onto its historical core business. The subsidiary had to take charge of its own destiny.

Aims: operate a successful management buy-out

Results: following individual coaching programmes for two key players in the management team, and of the outside advisor to the Managing Director, the LMBO successfully went ahead. First year results were on target despite unfavourable prevailing conditions. Via the impact of the individual coaching programmes, the whole management team raised its game and learned to succeed together without the safety net afforded by being part of a larger group.

Bureau de Paris

120, av. des Champs Elysées
75008 Paris
France

t: +33 1 78 09 91 90

m: +33 6 87 72 09 18

john.harvey@praesta.com

Bureau de Lyon

49 rue Président E. Herriot
69002 Lyon
France

t: +33 4 78 42 49 94

m: +33 6 14 46 39 81

gregoire.barrowcliff@praesta.com

Bureau de Toulouse

31, rue d'Alsace Lorraine
31000 Toulouse
France

t: +08 70 46 92 77

m: +33 6 07 49 65 65

jean-louis.richard@praesta.com